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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

Tariff Circular

File No. 111-6/2012-Bp-Ent   Dated: 18.06.2012

Subject: Tariff for Secure Email Filtering Services and Secure Web Filtering Services to be offered from Internet Data Centers set up on revenue share basis with M/s Dimension Data- regarding.

BSNL CO has placed Work Order for Setting up, Own and Operate Internet Data Center (IDCs) in BSNL on Revenue Share basis to M/s Dimension Data India Limited for 6 BSNL sites & M/s SIS India Limited (Data Center Service Provider "DCSP") for 4 BSNL sites. As per letter no. BSNL/BBNW/IDC/2011-12/BILLING & COLLECTION DOC/6 dated 16th November'11, CGM BBNW Circle has been designated as Nodal Authority for implementing and selling of data centre services from 10 Data centres namely Faridabad, Ghaziabad, Ludhiana, Ahemdabad, Jaipur and Mumbai managed by M/s Datacraft India Limited (Now Known as M/s Dimension Data) and Alappuzha, Banglore, Hyderabad and Ranchi Managed by M/s Sai Infosystem India Limited (SIS).

2.   The Tariff Card for Managed Co-location, Hosted Exchange & Hosted Video Conferencing services and Hosted Computer services to be offered from IDCs setup on revenue share basis with M/s Dimension Data has already been issued by IT-CFA section vide letter no. 13-2/2011-IDC/IT-CFA/Vol III dated 30.12.2012 and 13-2/2011-IDC/IT-CFA/Vol III dated 11.01.2012.

3.   Now, M/s Dimension Data has requested to finalize tariff card for following services which will be offered from their IDCs:-

(i) Secure Email Filtering Services and
(ii) Secure Web Filtering Services

4.   The case has been examined and the following tariff has been approved by the competent authority for **Secure Email Filtering Services** and **Secure Web Filtering Services** to be offered from Internet Data Centers set up on revenue share basis with M/s Dimension Data

    (i)   Secure Email Filtering Services: Secure Email Filtering Service successfully blocks all email threats using a combination of proven spam filters powered by spam detection technology, fraud protection, leading anti-virus engines, content and attachment filtering and sophisticated email attack protection. The advanced cloud-based service, based on multilayered technology, is positioned between the Internet and the business network to identify, quarantine, block and strip email threats before they can infiltrate the organization. Using Secure Email Filtering to filter both inbound and outbound messages, businesses can significantly reduce risk, save bandwidth, reduce storage costs and minimize administrative costs.

(a) Tariff for Secure Email Filtering Services:

Tariff	Number of users			
	≤100 users	≤ 500 users	≤1000 users	> 1000 users
Per user per month	Rs.130.00	Rs.110.00	Rs.100.00	Rs.80.00

Specifications of Secure Email Filtering Cloud Services

Service Component	Features Included
Anti-Spam	✓
Connection filters	✓
Additional filters and techniques	✓
Additional anti-spam tools	✓
Virus and Worm Scanning	✓
Fraud Protection	✓
Content and Attachment Filtering	✓
Email Attack Protection	✓
Email Encryption	✓
Self Service Quarantine restores	✓
Management Portal	✓
Service Administration & Reporting	✓

(ii) **Secure Web Filtering Services:** Secure Web Filtering Services analyse the nature and intent of all content and code entering the network via requested web pages, providing immediate protection against malware and other hidden threats. There is no hardware to buy, minimal software to install, and no maintenance to perform.

(a) **Tariff for Secure Web Filtering Services:**

Tariff		Number of users		
		≤100 users	≤1000 users	> 1000 users
Per user per month		Rs.160.00	Rs.145 .00	Rs.130.00

(b) **Specifications for secure Web Filtering Cloud Services:**

Service Component	Features Included
HTTP filtering & Blocking	✓
Real-time, dynamic malware protection	✓
Block/allow specific file types	✓
Advance Threat protection	×
Anti-virus/Anti Spyware protection	✓
Basic IM Controls – IM Attachment Blocking	✓
Web 2.0 Applications Controls	✓
Keyword search controls	✓

P2P File sharing Controls – URL Categorization, P2P proxy	✓
Phishing, Pop-ups & Banners	✓
Policy Management and Reporting	✓
IP & User level Authentication Supported	✓
Forensic Level Reporting	✓
Web based report access to customer	✓
Service Management Portal	✓

4. Other Terms and conditions:

4.1 CGMs of the respective circles are authorized to give discounts up to 30% on the price as in the tariff card to customers depending on the volume of Business/strategic relationship with customer. For extending discounts more than 30% in specific cases, CGMs of the respective circles shall refer the cases to corporate office for prior approval.

4.2 The rates mentioned in the above tariff card are for the IDC services only and do not include charges for bandwidth requirement by the customers. The rate for the bandwidth portion shall be offered by BSNL and circle shall quote them as per the prevailing practice at that point of time.

4.3 Before submission of proposal to end customers by BSNL, it shall be ensured that back to back technical proposal is available from M/s Data Dimension for the respective customer.

4.4 Above mentioned rates of various services are excluding of S. Taxes.

4.5 Other commercial conditions and revenue share details etc. will be same as issued by BBNW Circle and IT-CFA.

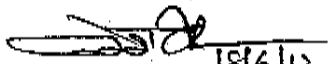4.6 Head of Account for IDC services will be issued by the CA section.

(C K Bhan)
Assistant General Manager (BP-Ent)

To:

1. All CGMs BSNL Circles/ Districts/ Mtce. Region/Project/ IT Circle Pune;
2. All GM(Enterprise) Circle/GM(EB-City)

Copy to
1. PPS/ PS to CMD BSNL/ All Directors BSNL Board/ED(CN)/ED(Finance)/ED(NB) / ED(CA)
2. Sr. GM (EB-I)/GM (EB-II)/ Sr. GM (CIT)/GM (F-ENT)/GM (CA)/ GM (TP/RA)/ Sr. GM (IT-CFA) BSNL Co;
3. CGM,BBNW Circle, New Delhi
4. OL Section for providing Hindi version;

(Rakesh Sethi)
Dy. Manager (BP-Ent-I)